## Message Text

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ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 RSC-01 /019 R

DRAFTED BY COM/BIC/OED/MEPD/JLPHILBRICK/LAW
APPROVED BY EB/OCA/REP:GPWILSON
COM/BIC/OED/MEPD/LENGLESON
COM/BIC/OED/MEPD/JMSANDS
STATE/EA/IMS/ADORNHEIM (PHONE)
COM/BIC/OIM/LSILOWAY (INFO COPY)
COM/BIC/OIM/VWEBBERT (INFO COPY)

----- 130871

P 202303Z DEC 74
FM SECSTATE WASHDC
TO AMEMBASSY JAKARTA PRIORITY
AMCONSUL SURABAYA PRIORITY
AMCONSUL MEDAN PRIORITY

**UNCLAS STATE 279435** 

E.O. 11652: N/A TAGS: BEXP, ID

SUBJECT: SUGAR MILL CONSTRUCTION

REF: (A) JAKARTA 15003; (B) JAKARTA 14462

## 1. FULTON IRON WORKS ADVISED MEPD THROUGH LANG

ENGINEERING THAT MEETING HELD DECEMBER 18 WITH DORR-OLIVER, WESTERN STATES MACHINE COMPANY, AND LANG ENGINEERING RESULTED IN FIRM DECISION TO MAKE PROPOSAL FOR SIX NEW MILLS. H.E. MILLER, PRESIDENT FULTON IRON WORKS, TELEXING LOEBIS (COPY TO EMBASSY) TO THIS EFFECT. TELEX DOES NOT IDENTIFY ALTERNATIVES CITED REF (B) ON WHICH CONSORTIUM WILL MAKE PROPOSAL. U.S. CONSORTIUM IS IN POSITION TO DO ALL OR ANY OF ALTERNATIVES BUT DO NOT WISH TO BE TIED DOWN WITHOUT DISCUSSING FURTHER WITH GOI. WOULD APPRECIATE EMBASSY DETERMINING REACTION OF GOI TO TELEX AND ADVISE OF ANY NECESSARY ACTIONS BY FIRMS REGARDING THIS POINT.

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- 2. CONSORTIUM INDICATES IT COULD PREPARE FORMAL PRESENTATION FOR APPROPRIATE GOI OFFICIALS BY FEBRUARY 1. IF ABSOLUTELY NECESSARY, PRESENTATION COULD BE MADE SOONER. POST VIEWS AS TO OPTIMUM TIMING FOR PRESENTATION REQUESTED.
- 3. CONSORTIUM WOULD PLAN TO TRAVEL TO JAKARTA AND SURABAYA (AS WELL AS ANY OTHER LOCATIONS RECOMMENDED) AND WILL BRING SUPPLY OF CATALOGS AND PROMOTIONAL MATERIAL FOR BROADER SPECTRUM OF SUGAR EQUIPMENT MANUFACTURERS THAN REPRESENTED ON MISSION.
- 4. IN VIEW OF FOREGOING, REQUEST POST VIEWS ON CATALOG SHOW AS CITED REF (A) AS WELL AS RECOMMENDED NUMBER OF SETS OF CATALOGS, ETC. GROUP SHOULD HAVE AVAILABLE.
- 5. WOULD APPRECIATE EMBASSY'S EVALUATION OF THIS PLANNED VISIT AS TO MAXIMUM AND MINIMUM IMPACT THE GROUP EFFORT CAN HAVE REGARDING POTENTIAL PARTICIPATION IN THE SIX NEW SUGAR MILLS. SISCO

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## Message Attributes

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Disposition Event:
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